



This National Small Business Week, VistaPrint took a closer look at the current state of small business happiness – and the factors contributing to it.



Small business owners are inherently positive people and they find fulfillment by charting their own course.

Emily Whittaker

Executive Vice President, North America & Global Marketing VistaPrint

Current level of small business owner happiness*

Small business owners continue to show incredible optimism and resilience, even with today's economic ups and downs.

Very happy: 42%

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Somewhat happy: 39%

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Neither: 9%

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Somewhat unhappy: 7%

(2)

Very unhappy: 3%

8

Compared to when they opened their small business

Over half of small business owners say they're happier today than when they first opened their business.

Much happier now: 28%

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Somewhat happier now: 25%

9

No change: 17%

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Somewhat happier before: 16%

(2)

Much happier before: 14%

Compared to when they worked for someone else

Most small business owners feel happier working for themselves than they did working for someone else.

Much happier now: 53%



Somewhat happier now: 23%



No change: 9%



Somewhat happier before: 7%



Much happier before: 8%



What drives happiness today?



Contributing factors to improved happiness:

| Internal or micro influences | 32% |
|------------------------------|-----|
| External or macro influences | 8% |
| Both | 60% |

Contributing factors to same or lower level of happiness:

| Internal or micro influences | 20% |
|------------------------------|-----|
| External or macro influences | 26% |
| Both | 54% |

What small business owners enjoy the most



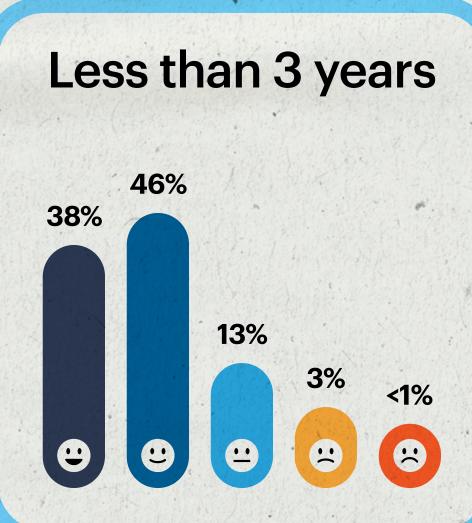
| Controlling or improving income certainty 28% Being a business decision maker or leader 25% Building or creating my brand 22% Pride in providing employment to others 21% Learning new skills for better business operations 20% Connecting with employees 16% | Freedom to set my own schedule | 42% |
|---|--|-----|
| Interacting with customers and community Controlling or improving income certainty Being a business decision maker or leader 25% Building or creating my brand 22% Pride in providing employment to others Learning new skills for better business operations Learning new skills to grow my business 20% Connecting with employees | Doing something I love or am passionate about | 41% |
| Controlling or improving income certainty 28% Being a business decision maker or leader 25% Building or creating my brand 22% Pride in providing employment to others 21% Learning new skills for better business operations 20% Connecting with employees | | |
| Being a business decision maker or leader 25% Building or creating my brand 22% Pride in providing employment to others 21% Learning new skills for better business operations 20% Connecting with employees 16% | Interacting with customers and community | 30% |
| Building or creating my brand 22% Pride in providing employment to others 21% Learning new skills for better business operations 20% Connecting with employees 16% | Controlling or improving income certainty | 28% |
| Pride in providing employment to others 21% Learning new skills for better business operations 20% Learning new skills to grow my business 20% Connecting with employees | Being a business decision maker or leader | 25% |
| Pride in providing employment to others 21% Learning new skills for better business operations 20% Learning new skills to grow my business 20% Connecting with employees | | |
| Learning new skills for better business operations Learning new skills to grow my business Connecting with employees 16% | Building or creating my brand | 22% |
| Learning new skills to grow my business 20% Connecting with employees 16% | Pride in providing employment to others | 21% |
| Connecting with employees 16% | Learning new skills for better business operations | 20% |
| Connecting with employees 16% | Learning new skills to grow my business | 20% |
| | Connecting with employees | 16% |

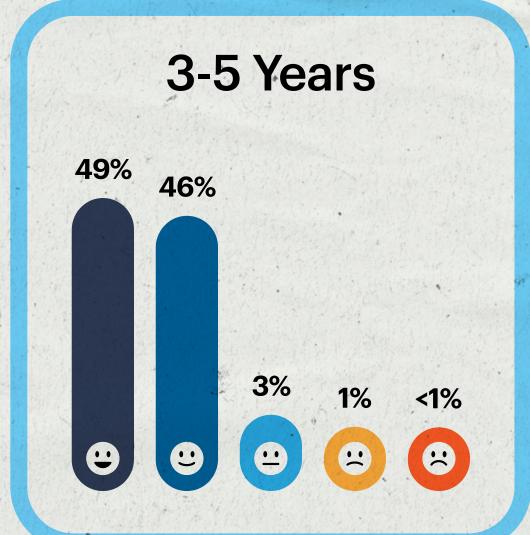
Happiness by years in business

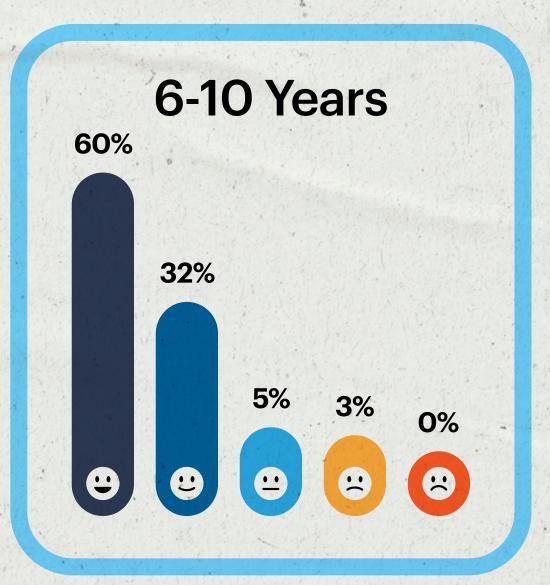
Small business owners in business for 6 - 10 years are the happiest overall – especially compared to those running their business for more than 10 years.

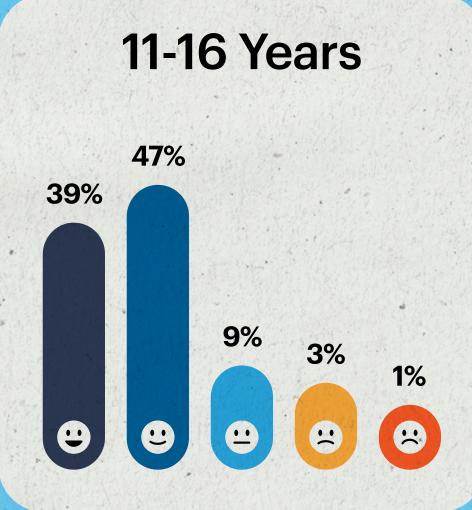


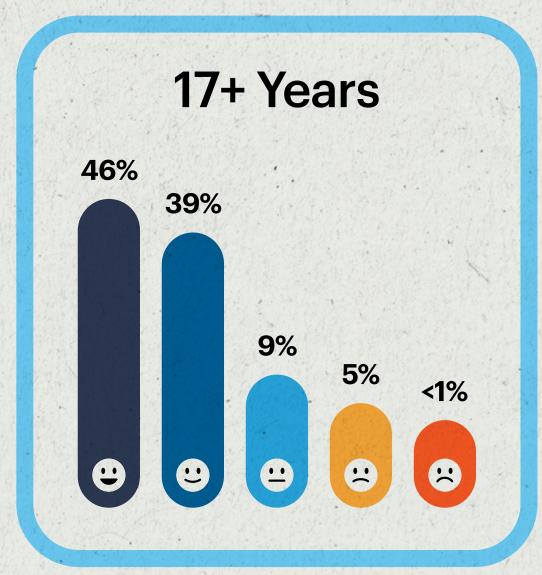












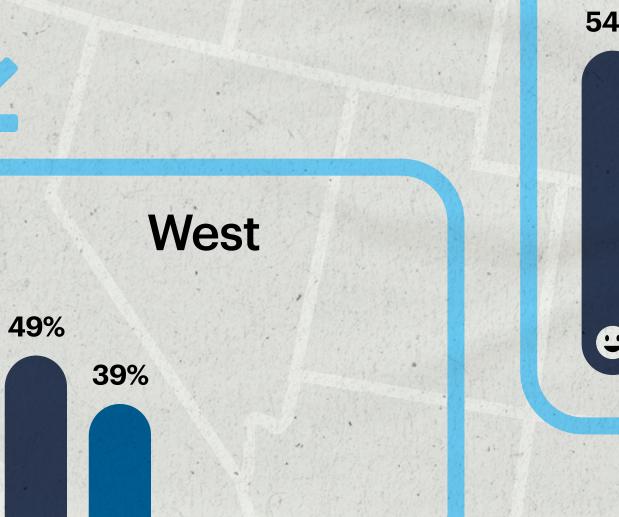


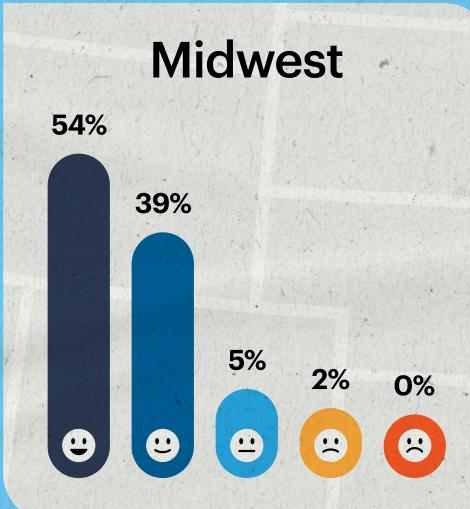
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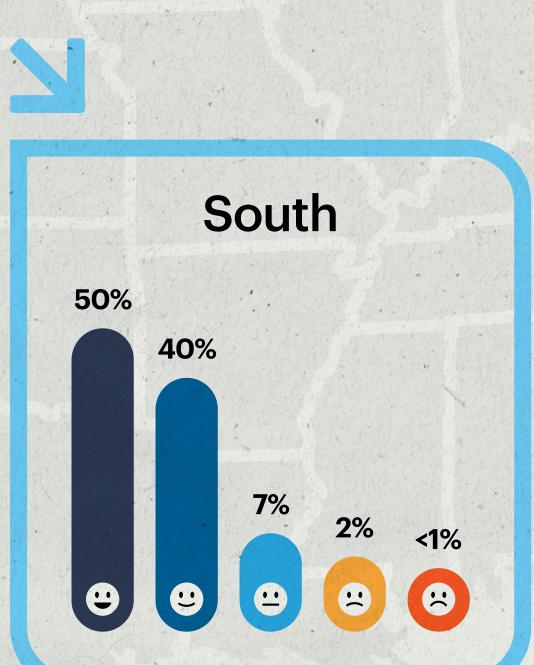
Happiness by region

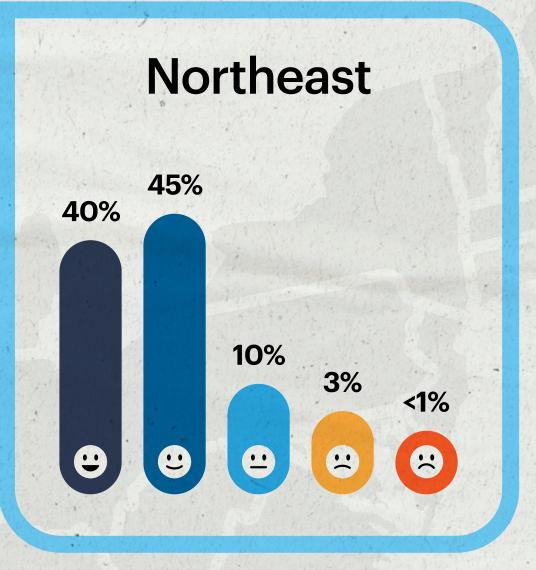
Midwestern small business owners report the highest levels of happiness – 54% say they're "very" happy, compared to just 40% in the Northeast.











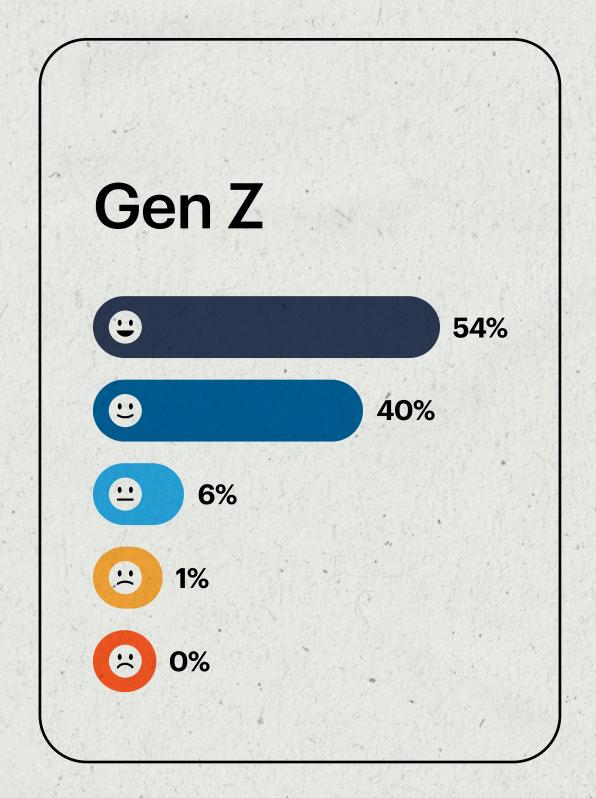
- Very happy
- Somewhat happy
- Neither
- Somewhat unhappy
- Very unhappy

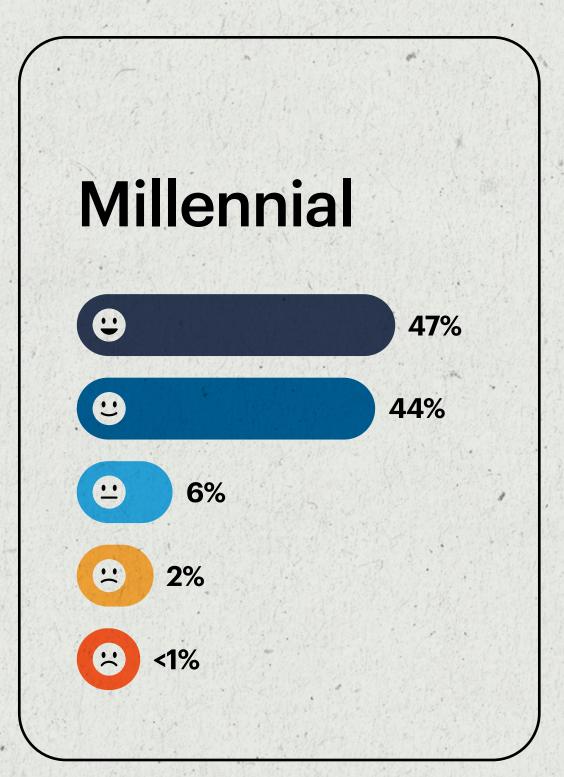


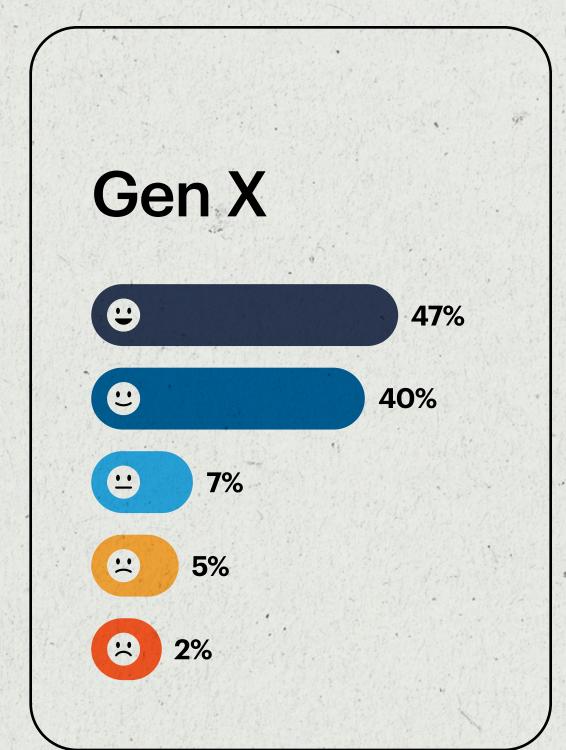
Happiness by generation

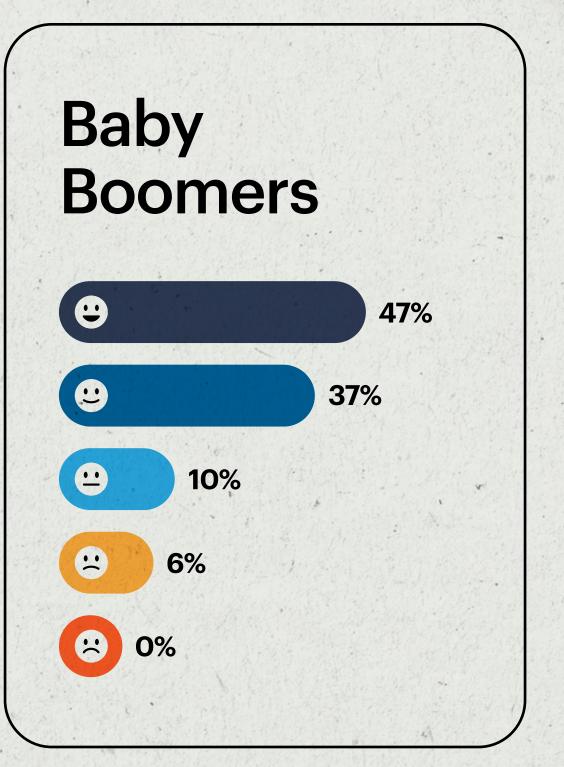
54% of Gen Z SBOs say they are currently "very" happy, skewing slightly higher compared to about 47% of Millennial, Gen X and Baby Boomer SBOs.

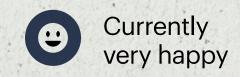


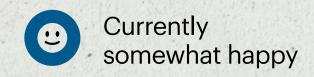




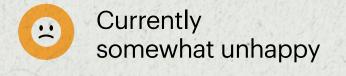


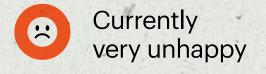














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Happiness by employee size



51-100 Employees

Currently

11-50 Employees

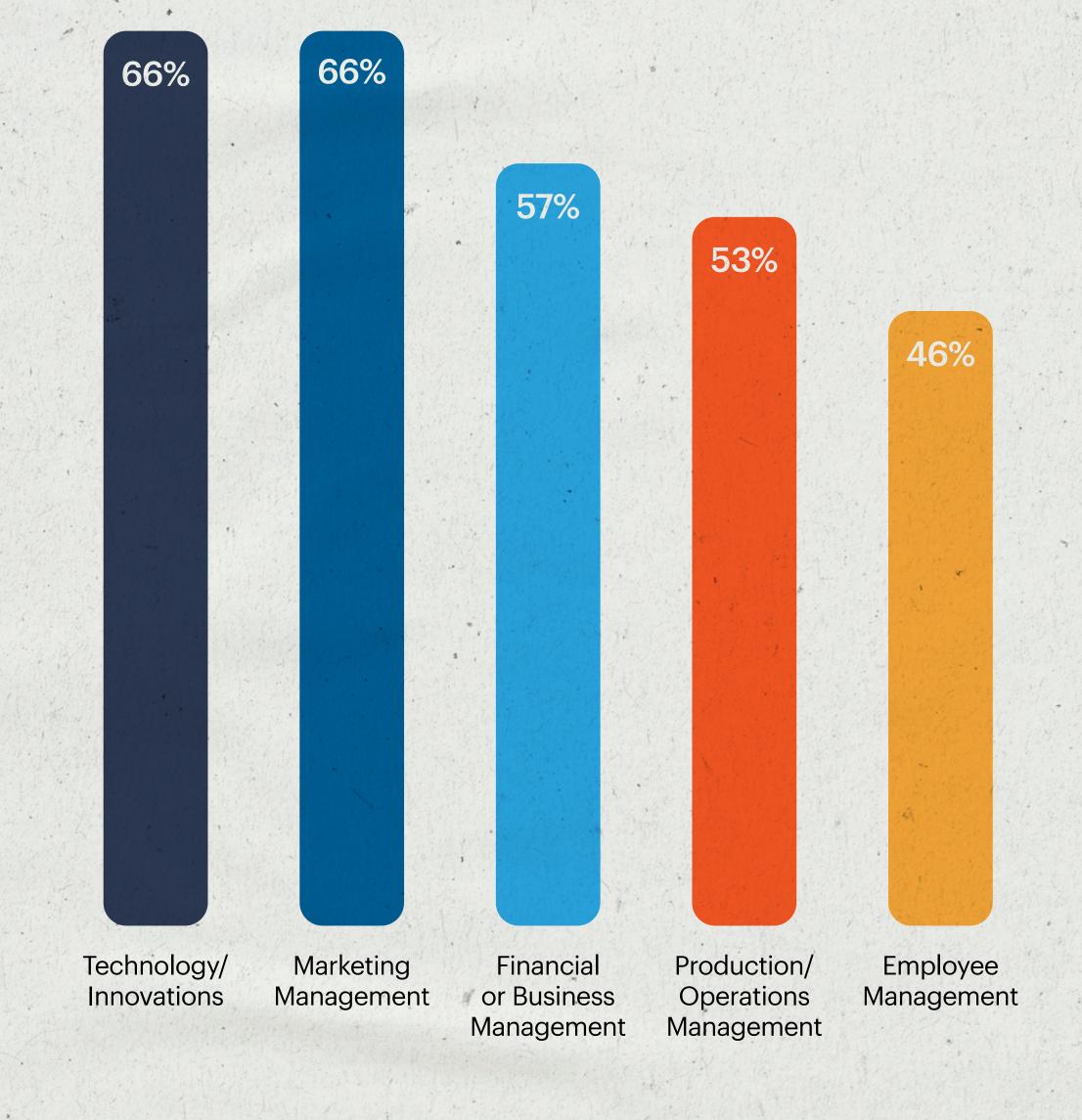
Currently

1-10 Employees

Currently "very" happy

Continued learning matters

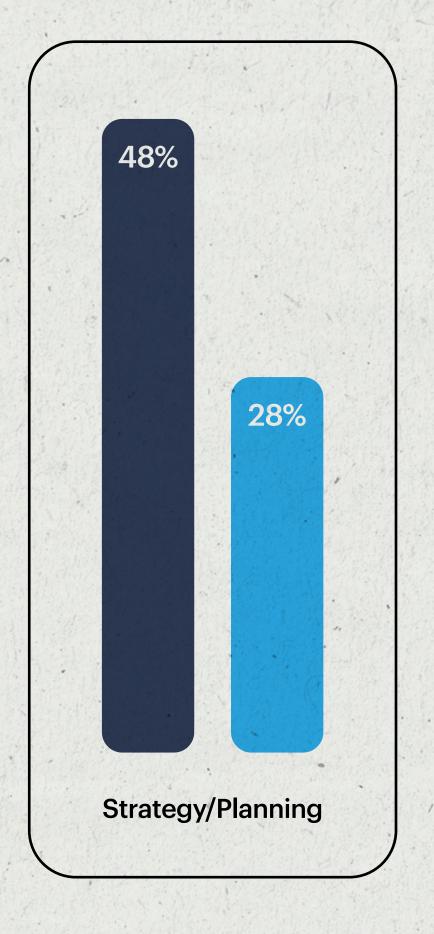
Overall, 73% say "continued learning" is one of the things they enjoy most about being a small business owner.

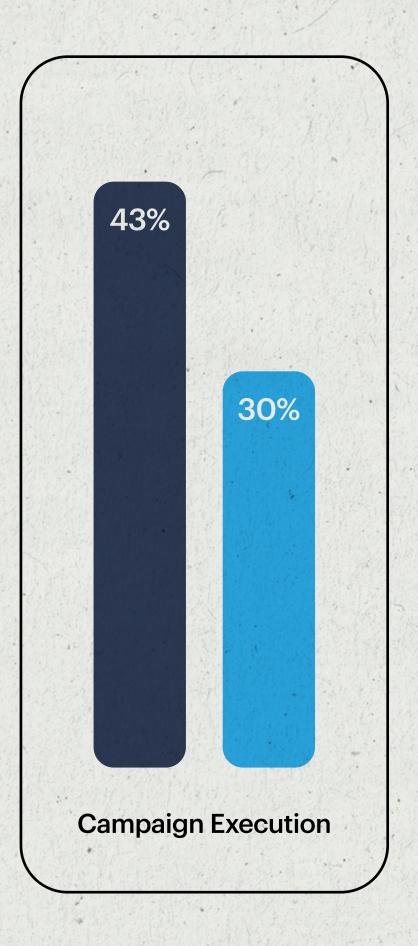


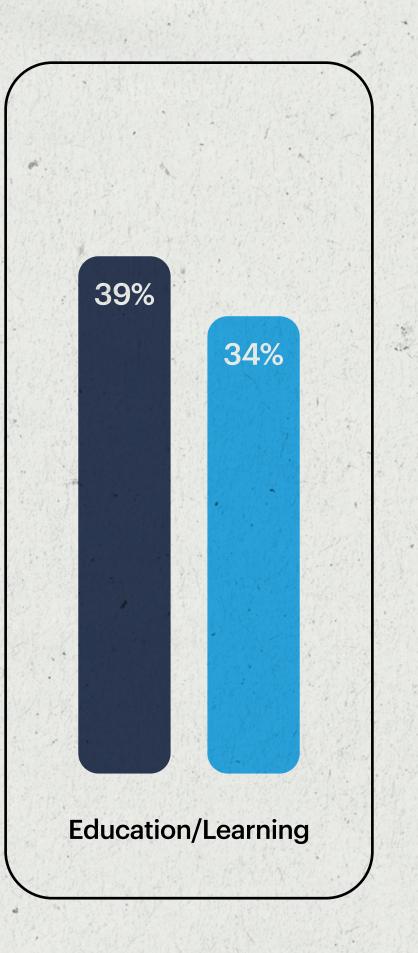
Al vs. Humans

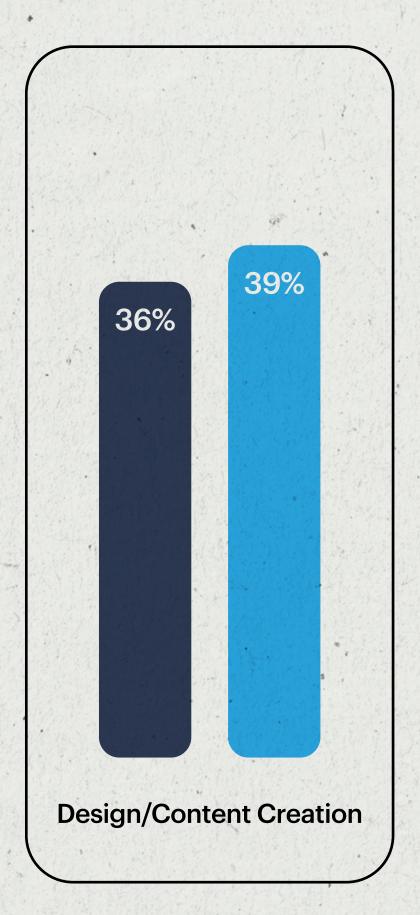
While artificial intelligence is becoming a bigger part of business life, small business owners still prefer a human touch in many areas.

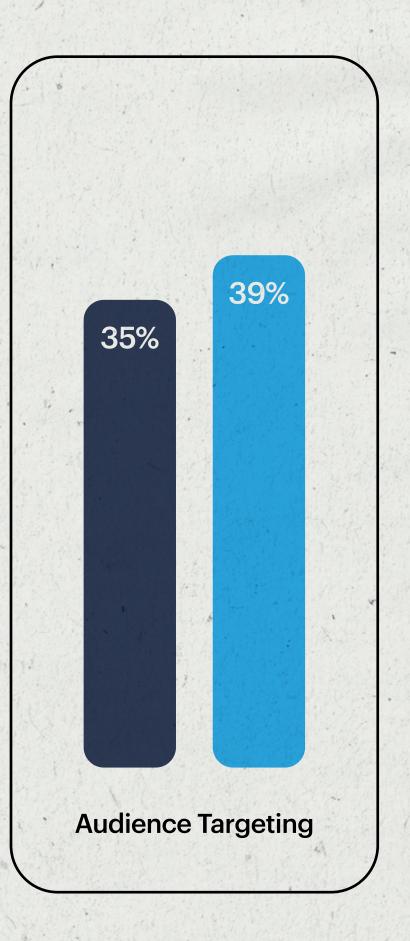












Strongly/somewhat prefer a human touch



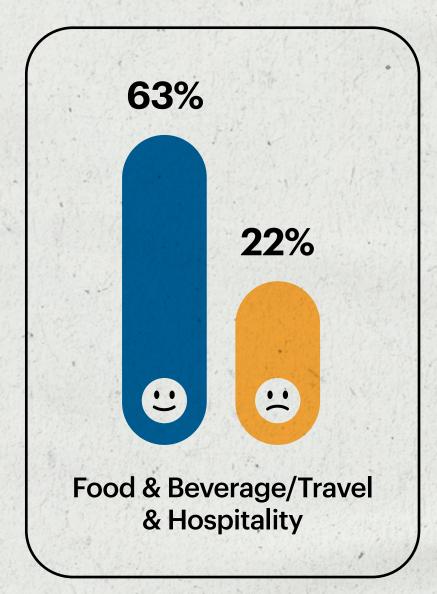
Strongly/somewhat prefer Al

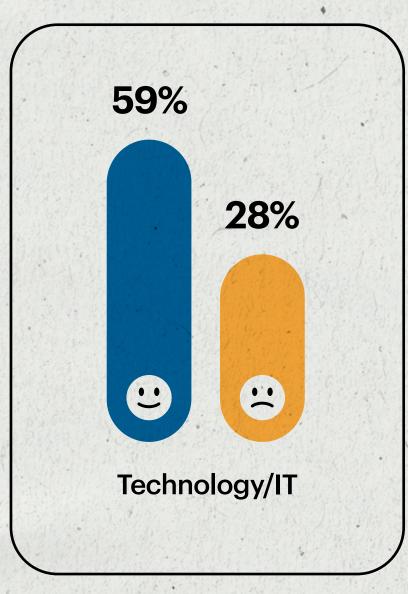
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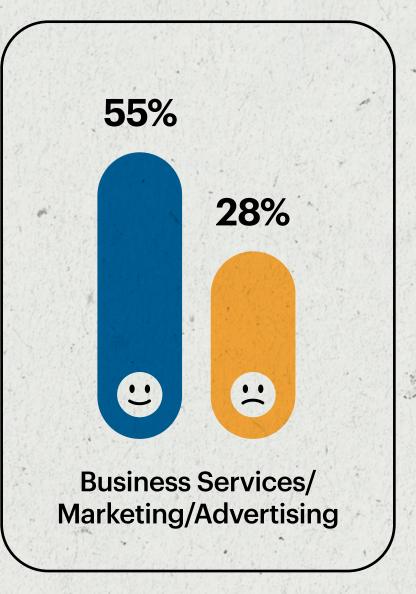
Happiness by industry

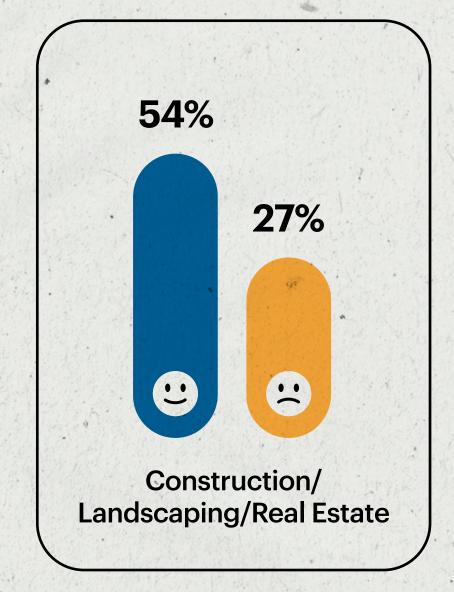
Happiness levels are strong across industries, but small business owners in food, beverage and hospitality report the biggest boost compared to when they first started.

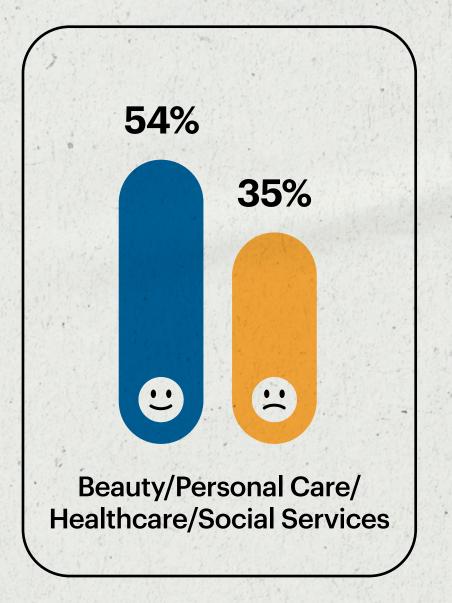


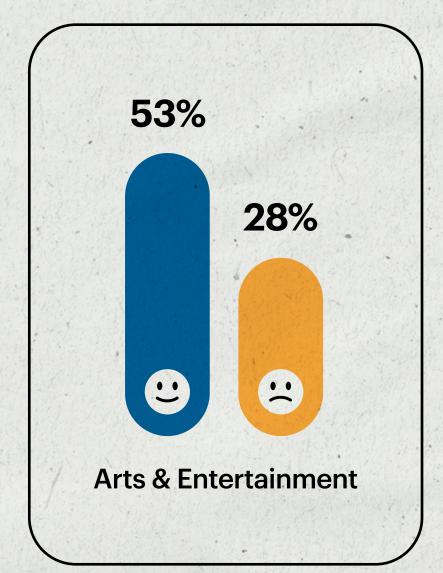


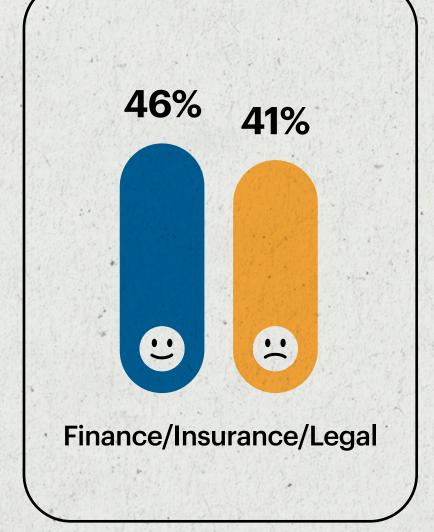


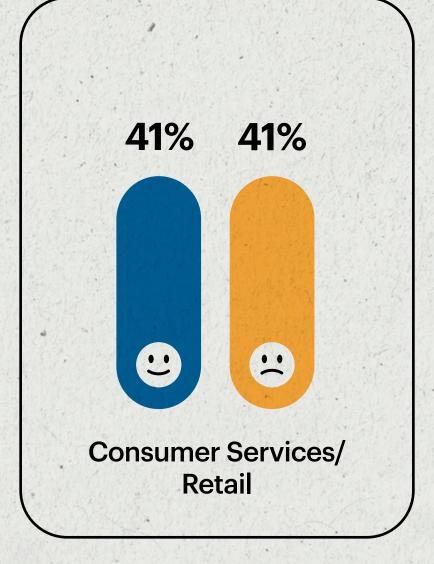


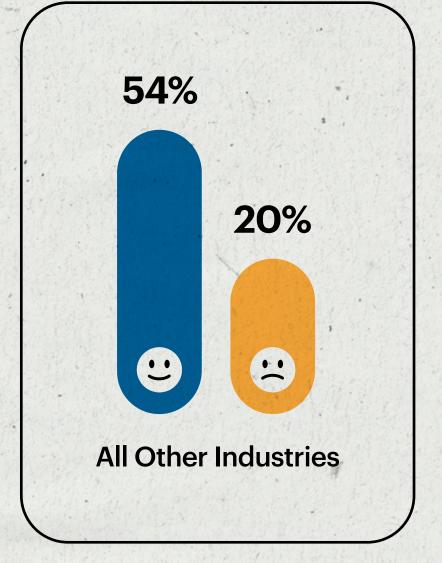












- Happier now compared to when they first opened their small business
- Unhappier now compared to when they first opened their small business



*April 2025 Methodology:

This data was updated by VistaPrint via YouGov as part of a recontact effort for select survey questions conducted between April 17 - April 21, 2025. Responses were collected from 450 of the same SBOs as the February survey. Recontact data are weighted to the February 2025 sample composition using company size (number of employees) and tenure (first year as an SBO) to rebalance the April 2025 sample to the February 2025 sample prior to any comparisons.

February 2025 Methodology:

Unless otherwise noted, all other findings were collected by VistaPrint via YouGov between Feb. 3 - Feb. 20, 2025. Qualified responses were collected from 1,000 small business owners, aged 21 to 64, with between 1-100 employees located in the United States. At that time, 48% of SBOs said they were currently "very" happy with 41% saying they were currently "somewhat" happy.



